

Coordinated Youth and Human Services

2016 Madison Avenue
Granite City, IL 62040

(618) 876-2383

FAX: (618) 876-4952



April 1, 2014



To Whom It May Concern:

As the Executive Director of a social service agency, one of my challenges is to oversee capital improvement projects. I am an educator and clinician by trade thus my knowledge of building improvements is extremely limited. Last summer, we embarked on what appeared to be a simple roof replacement on the flat section of our building. We secured bids, selected a contractor and work began in late August. Over the Labor Day weekend, work was halted for the holiday. A late night phone call on September 1st led our agency through one of the biggest challenges I have encountered in my 27 years here. A microburst shower late in the afternoon resulted in a downpour permeating the entire 16,000 square feet of our building. We later learned that the manner in which our roof was secured didn't come close to meeting industry standards. Offices and their contents were demolished, drywall soaked, 17 computers destroyed, and a \$12,000 color copier drenched and totaled; only to list a few damages.

Needless to say, we were at a total loss in terms of how to proceed. First and foremost, we needed to secure the roof and avoid further damage. Fortunately, the infinite wisdom of the CYHS Board of Directors led me to a phone call to Foresight Consulting. Chris Jones took my call, gathered the information and arranged to meet by the end of the week. He arrived bright and early with support staff and even the owner himself, Wayne Korte. At first blush, Wayne presented as a gruff, no nonsense businessman. I summoned my board members and the five of us all ventured to the rooftop to assess the situation. It took Wayne less than thirty minutes to devise a plan of action, which he readily shared. With our approval, he made a phone call to a reputable roofing company and by the days end the roof was temporarily secured properly.

At the onset of this roof debacle, I informed Wayne that, no matter what we needed to do, we had to be able to continue to stay operational for the clients that we service. In my words, "there could be no show stoppers." Within two weeks, we received a proposal for services from Foresight and entered into what the CYHS Board of Director's has deemed one of the best decisions they have ever made. Foresight led the charge on assessing what needed to be done,

secured new roof bids, assessed the internal damage to the building, solicited bids for repairs, and provided on-site management for the entire project. All of this was accomplished with no “show stoppers” or interruption of client services. Kudos to Foresight on this monumental task!

I’d like to say this was a quick process, but it wasn’t. What I can attest to is the expertise and personal attention given by Wayne and his team, especially Terry McCreary and Craig Henschen, were incredible. Terry became an advisor, looked out for the agency’s best interests and did all the daily trouble shooting. He and Craig’s diligence are without a doubt, the key factor in the successful roof replacement and quality interior repairs.

It is without hesitation that I highly endorse the professionalism and workmanship of Foresight Consulting Services. They were a virtual godsend and, due to their diligence, we are enjoying a virtually new building. While I wouldn’t wish our travesty on my worst enemy, it is with the utmost confidence that I can personally attest that Foresight’s staff goes above and beyond the call of duty in striving and attaining perfection in their endeavors.

Gratefully submitted,

A handwritten signature in blue ink, appearing to read "Cindy Gavilsky", with a large, stylized flourish extending downwards from the end of the name.

Cindy Gavilsky
Executive Director